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MATT BLUNT  
GOVERNOR

STATE CAPITOL  
ROOM 216  
(573) 751-3222

November 1, 2005

Mr. Red Cavaney, President  
American Petroleum Institute  
1220 L Street, NW  
Washington, DC 20005-4070

Dear Mr. Cavaney:

I am writing to urge your association and your member companies to voluntarily partner with states and the federal government to find ways to utilize some of the swollen profits you realized in the third quarter for the good of the American people.

Recent reports have confirmed what many Americans believed – that in the wake of the Hurricane Katrina and Rita disasters, large oil companies have experienced record setting profits. Indeed, year-over-year profit increases of over 75 percent which some of your member companies experienced are unprecedented in the energy industry. These remarkable returns call into question the efficacy with which Americans were treated during a time of crisis.

I would like to work with you to develop a strategy for utilizing a portion of your member companies' significant profits to help fund Missouri's Utilicare Program. Utilicare is a program that assists low-income Missourians with home-heating costs. As I am sure you are aware, remarkably high natural gas prices are expected this winter at a time when many families are still having trouble coping with record-setting gasoline prices. I have worked with Missouri natural gas companies and secured their commitment to waive reconnection fees and suspend deposit requirements for low-income Missourians this winter. I am hopeful that we can work together to assist the hundreds of thousands of low-income Missourians who are my constituents and your customers.

I am a strong supporter of responsible business and a believer in creating regulatory environments where business and entrepreneurs can thrive. Capitalism is what makes this country great. I hope that we can work together to fund Utilicare and demonstrate the generosity of your industry. Please contact me at 573-751-3222 at your convenience so that we can discuss this proposal.

Sincerely,

A handwritten signature of Matt Blunt in black ink, written in a cursive style.

Matt Blunt